

I am a Sales Dog



Apparently everyone has a 'salesdog' style. According to Blair Singer, a partner of Robert Kiyosaki of Rich Dad Poor Dad by understanding my sales breed, I am best able to adjust my skills and approach to master my "innate talent while giving [me] the critical emotional strength factor to produce exceptional results." Here's to success!



Bassett Hound (please.... "puppy eyes")

When they sell, they have that distinctively humble approach that is genetically designed to drive an arrow deep into your heart.

Pitbull (pressure buy)

They are the classic thick-skinned, aggressive salesperson. Closing and objection handling is breakfast for this champ.



Golden Retriever (always at your service)

Sells through providing extraordinary customer service and they will go to great lengths to grant favors for their customers.

Chihuahua (hyper active, market research, more data)

They are technical wizards. Their product knowledge and understanding of processes is astounding.



Big Dog

This Sales Dog wouldn't be seen dead working on multiple sales. Big Dog doesn't eat scraps – it's prime rib or nothing!

Super Mutt

The most successful salespeople are those who understand their natural strengths and work hard to acquire the favorable traits of other breeds. In the world of Sales Dog, the Super Mutt rules.



Poodle (let's do lunch, appearance based)

They are highly intelligent albeit a big highly-strung and very conscious of their presentation. These are the salespeople who tend to have the flash and the class. They are incredibly well connected and probably have the most extensive and exclusive network of any of the breeds.